



Donald J. Tringali

Founder and CEO of Augusta Advisory Group

Donald J. Tringali is an experienced business executive, attorney, advisor, and corporate director who specializes in challenging situations calling for a paradigm operating change or a major strategic event.

Through AAG, Mr. Tringali offers professional services in various forms, including as transaction advisor, interim CEO, problem-solver, and board member. Many of his assignments focus on companies seeking investment or liquidity events, including companies facing operating, governance, or structural challenges.

Over the past 25+ years, Mr. Tringali has served in several executive, board, and other leadership capacities across many industries, including the following:

- Mr. Tringali was Executive Vice President and COO of Telemundo Group, Inc. a major media company targeting US Hispanics. Mr. Tringali oversaw all operations and also led strategic initiatives for the company. During this period, Telemundo was a publicly traded company on NASDAQ with annual revenue of approximately \$200 million, over 1,200 employees, and production, broadcast and distribution facilities in the US and abroad. After turning around operations, Mr. Tringali led the initiative to sell the company resulting in a sale to Sony Corporation in 1998, in a deal valued at approximately \$750 million.
- As Non-Executive Chairman of the Board and Chairman of the Special Committee of National Technical Systems, Inc. (at the time a NASDAQ Company), Mr. Tringali led a board and management restructuring and a corporate strategic turnaround resulting in the sale of the engineering and testing company to a private equity firm in late 2013. During Mr. Tringali's four-year tenure as Chairman, shareholder value increased more than 400%, culminating in a sale valued at over \$340 million.
- Mr. Tringali served as interim CEO of a television station operator in the western US where he facilitated a sale of the stations in a private transaction and also served as interim CEO of a Mexico-based web portal business, financed by venture capitalists, where he reorganized and provided an exit for investors.
- Having been asked to join the board of Cartesian, Inc., a public, multi-national telecom consulting company in distress in 2016, Mr. Tringali assumed the role of Executive Chairman and became the principal executive officer of the company, executing a restructuring and sale of the company in 2018.

Mr. Tringali has served, and continues to serve, on boards of directors of public and private companies where he brings expertise in the areas of maximizing shareholder value, mergers & acquisitions, capital markets, board governance, and executive management.

Mr. Tringali began his career as an attorney with the law firm of Rosenfeld, Meyer & Susman in Beverly Hills, CA, where he practiced in the areas of tax, corporate transactions and media. He remains a member of the California Bar, and is Of Counsel to the firm Skrzyniarz & Malleon in Los Angeles, CA.

Mr. Tringali resides in Los Angeles, CA and Tucson, AZ. He is very active in community and civic endeavors, focusing on improving the lives of children and building healthier communities. In 1993 he founded Sporting Chance, a 501(c)(3) non-profit organization dedicated to the positive development of youth through sports. In 2013, through a public-private partnership with Pima County, Sporting Chance opened the largest community indoor sports center in Southern Arizona – The Sporting Chance Center - a \$6 million, 40,000 square foot facility that is the hub of youth sports in the region and serves tens of thousands of kids a year. He also is an Adjunct Professor of Law at the James E. Rogers College of Law at the University of Arizona, where he teaches Contracts Drafting.

Mr. Tringali received his J.D. from Harvard Law School and his A.B. in Economics from UCLA.